

## Minutes from the 2<sup>nd</sup> meeting of « The Immigrant's Business Plan » in Athens 18<sup>th</sup> to 21<sup>st</sup> February 2010

### Present :

Participants	Organisation	Country
Cédric Guillon, Emmanuel Lavocat	Groupe ITG	Paris, France
Manuela Pellegrino, Thomas Hipp	ttg team training GmbH	Germany
Kerstin Weertz, Medoune Dioup	eu warehouse	Brussels, Belgium
Barbora Kostecka, Lucie Gizova	Rekval, s.r.o.	Ostrava, Czech Republic
Andritsopoulou Crysoula, Dede Maria, Chioteli Metaxia	Ekpospo Nostos	Athens, Greece
Sabine Wagenbret-Tamakloe, Andrea Hoelscher, Jörg Rupp	Initial e.V.	Karlsruhe, Germany
Christophe Verbizier	Coopérative Sud Concept	Ajaccio, Corsica, France
C. Ciccolini et MF Dabrin	boutique de gestion	Ajaccio, Corsica, France

### Friday 19th February 2010

- Welcome and getting to know each other
- Ekpospo Nostos: Situation of migrants in Greece (presentation)

### Self-employment of immigrants: What makes it work?

Each country presented the results of the questionnaires (passed out to their staff), focusing on best practice examples (success stories), analysing factors of success and obstacles or difficulties met.

→ This was followed by a discussion on differences and similarities.

### Issues that an immigrant should know about when planning to open up a business.

→ Presentations from each organisation about national and local contact institutions, local and/or national or even innovative policies or training measures that have been effective on helping immigrants to start their own business :

- Coopérative Sud Concept (Corsica/France): step by step procedure
- Ekpospo NOSTOS (Greece): long-term method of supporting migrants
- Groupe ITG (France): Example of caregivers training for migrants
- ttg team training GmbH (Germany): Success story
- Initial e.V. (Germany): Success story
- Rekval, s.r.o. (Czech Republic): Development of a structure
- eu warehouse (Belgium): best practice examples

Sightseeing: Strolling in ag.panteleimonas, a controversial multi-cultural neighbourhood of Athens where immigrant's entrepreneurship is thriving.

### **Saturday 20th February 2010**

Detailed planning of work for next meeting in Corsica from 17th to 20th of June 2010

- Topics were chosen for discussion in next meeting in Corsica:
  - Coopérative Sud Concept: entrepreneurial skills
  - Ekpospo NOSTOS: Business founders among marginalized people
  - Rekval: personal conditions
  - eu warehouse: practical skills
- Decision that Cedric Guillon will put together an excel document which will allow each country to indicate the local organisations involved in helping migrants to put together a business plan
- analysis and synthesis will be done by Cedric and everyone can then present it in Corsica